

[SMART CONSOLIDATION]



THE RADIUS APPROACH

Superior Local Service

Global Data and Insight

Global Travel Management Expertise

Best-In-Class Products Support

Today's business environment demands that all programs work harder to deliver more, and corporate travel is no exception. Regional or global travel consolidation is one way to gain greater visibility and accountability into your travel program through complete travel data aggregation and reporting. Travel consolidation is challenging, but the potential benefits are numerous:

- Greater control over your total travel spend
- Increased cost savings
- Advanced supplier analytics
- Stronger risk management and policy compliance
- More accurate forecasting
- Increased traveler security

As a leader in global travel management, RADIUS can provide guidance on all facets of your travel program, including when and how regional or global travel consolidation will best align with your business goals. We firmly believe that "one size does not fit all" in program fulfillment. We will work with you to develop a customized plan for by-market consolidation—something not all TMCs are able or willing to do.

Consolidated travel management enables you to capture your company's travel data across borders and from multiple sources and, in turn, provides reliable, responsible reporting to management. Many businesses

consolidate their travel within regions (such as the Americas, EMEA or Asia Pacific) as a first step, making global consolidation a longer-term goal. RADIUS Account Managers are experts in managing global portfolios and can advise you how to balance centralized control and regional autonomy across all markets.

A smartly configured consolidation should deliver:

■ **Greater control over your total travel spend:** starting with global alignment in the booking process, compliance, and data collection. Once the data is collected from all international sources, RADIUS' proprietary technology consolidates

and cleans the data. Real time, web-based reporting then provides insights into areas such as pre-trip spend management and policy compliance, traveler security, and spend—detailed at multiple levels (by department, business unit, employee, project). RADIUS has access to data sources (i.e. Global Distribution Systems) in over 75 countries.

■ **Increased cost savings:** your ability to economize across all facets of your corporate program will be enhanced by new, summary views of traveler segment and spend. As a result, you will make more informed decisions in both product selection and travel budgeting.

■ **Increased traveler security:**

knowing where your travelers are at any moment and being able to contact them is mission critical. With consolidation, their information is at hand and real-time communication is possible.

In the instance that immediate action is required, RADIUS has 3,300 locations around the globe to serve the traveler locally if necessary.

■ **Advanced supplier analytics:**

being able to view aggregated travel data that tracks individual supplier volumes across all markets, provides the opportunity for a more strategic approach to negotiating supplier contracts, leveraging agreements with air, car and hotel suppliers, or initiating new relationships.

In many cases, these new insights will result in better services and more value-adds for your travelers.

■ **Stronger risk management and policy compliance:**

wouldn't it be nice to spend more time on strategy, and less time on regulatory reporting (like SEC and Sarbanes Oxley)? Consolidated reports offer new levels of transparency across the entire company, and make reporting responsibilities in this area easier to deliver on.

■ **More accurate forecasting:**

by region or by segment, RADIUS' reporting tools enable you to easily build "what if" scenarios in your service plan up to 24 months out. This also applies to staffing plans. As policies and reporting are better aligned across all departments, the travel program runs more efficiently and requires less support.

An Experienced, Proactive Account Team to Guide You

RADIUS is the total package—local resources in more than 80 countries and 3,300 locations; the highest level of account management and service to keep your travelers happy; and global technology that gives you complete insight into all aspects of your corporate travel program.

Contact RADIUS today and take the first step towards smart consolidation.



For more information about how RADIUS approaches global travel consolidation, or to view sample consolidated reports, contact our sales team at +1.301.718.9500 or sales@radiustravel.com.